

Wells Fargo & Company's Long-Term Incentive Compensation Plan Beneficiary Designation Form (85 plan)



Participant Signature (form is not valid unless signed and dated)

In accordance with the Wells Fargo & Company Long-Term Incentive Plan (the "Plan"), I request that with respect to outstanding awards made to me under the Plan, that upon my death the beneficiary(ies) indicated below have the exclusive right to receive any payment and/or exercise any rights. I understand that this designation revokes all previous Plan beneficiary designations.

Employee Last Name (please print)	First Name (please print)	M.I.	
Team Member Signature	Date Signed	Employee ID Number	MAC #

Primary Beneficiary Designation (please print legibly)

Please attach a separate sheet for additional beneficiaries, if needed, making sure the total equals 100% for all your designated primary beneficiaries.

Primary Beneficiary: Last Name, First Name, Middle Initial	% Entitled	Relationship	Date of Birth
Home Address: Number, Street (Apt. #)	City	State	ZIP
Phone			
Primary Beneficiary: Last Name, First Name, Middle Initial	% Entitled	Relationship	Date of Birth
Home Address: Number, Street (Apt. #)	City	State	ZIP
Phone			

Contingent Beneficiary Designation (please print legibly)

Please attach a separate sheet for additional beneficiaries, if needed, making sure the total equals 100% for all your designated contingent beneficiaries.

Contingent Beneficiary: Last Name, First Name, Middle Initial	% Entitled	Relationship	Date of Birth
Home Address: Number, Street (Apt. #)	City	State	ZIP
Phone			
Contingent Beneficiary: Last Name, First Name, Middle Initial	% Entitled	Relationship	Date of Birth
Home Address: Number, Street (Apt. #)	City	State	ZIP
Phone			

General Provisions

Naming a Beneficiary

If you are naming multiple beneficiaries, you must allocate the benefit by percentage. If you need additional space to list your multiple beneficiaries, please complete a separate sheet. The amount you designate for all your beneficiaries must equal 100%.

When indicating the relationship for your beneficiary, please use the terms "spouse", "child", "sibling", "parent", "partner", "friend", "estate", "trust", or "other."

Primary/Contingent Beneficiary Definitions

Your Primary Beneficiary(ies) shall have the right to receive any payment and/or exercise any rights with respect to outstanding awards upon your death, in accordance with the Plan. In the event that your Primary Beneficiary(ies) predecease you, the Contingent Beneficiary(ies) shall have such right, in accordance with the terms of the Plan. If no designated beneficiary is living at the time of your death or if Wells Fargo does not have a fully effective beneficiary form on file for you, your beneficiary will be determined in accordance with beneficiary default provisions under the Plan.

Beneficiary Default Provisions

In accordance with the terms of the Plan, if upon your death Wells Fargo does not have a fully effective beneficiary designation form on file for you or if the designated beneficiary(ies) did not survive you, the person or persons surviving at the time of your death in the first of the following classes of beneficiary(ies) in which there is a survivor, shall have the right to receive any payment and/or exercise any rights with respect to outstanding awards, share and share alike: a) your spouse or domestic partner, b) your biological and adopted children, except that if any of his or her children predecease you but leave descendants surviving you, such descendants shall take by right of representation the share their parent would have taken if living, c) your parents, d) your brothers and sisters; or e) your estate.

If a beneficiary survives the Participant but dies before receiving any payment and/or exercising any rights with respect to outstanding Awards (or the beneficiary's share of any payment and/or rights in case of more than one beneficiary), that beneficiary's share of any payment and/or rights with respect to outstanding Awards will be payable to or exercisable by the beneficiary's estate. The terms "spouse" and "domestic partner" will have the meanings given to them in the Plan.

Review completed form, sign, date, and return to:

Wells Fargo & Company
 Attn: Stock Plan Administration
 MAC N9310-112
 550 South 4th Street
 Minneapolis, MN 55415

Form is not valid unless signed and dated.